THE RHODE ISLAND CONVENTION CENTER AUTHORITY

**MEETING OF THE** 

**DUNKIN' DONUTS CENTER COMMITTEE** 

**February 24, 2009** 

A meeting of the Dunkin' Donuts Center Committee of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on February 24, 2009, pursuant to notice, at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Dale Venturini, Jeff Hirsh, Paul MacDonald and Dave Duffy.

Also in attendance were Jim McCarvill, Kim Keough and Betty Sullivan, RICCA; Tim Muldoon, John McGinn, Arlene Oliva, Debbie Tuton, Amanda Marzullo and Nancy Beauchamp, RICC; Larry Lepore, Cheryl Cohen, Lisa Coelho, Jodi Duclos and Eleanor SanAntonio, Dunkin' Donuts Center; Hank Abate, SMG Corporate; Steve Habl, VMA; Bruce Leach, Legal Counsel and Eileen Smith, recording secretary.

Mr. Duffy called the meeting to order at 2:10 pm.

Mr. Duffy asked for a motion to approve the minutes of the January meeting. Upon a motion duly made by Ms. Venturini and seconded by Ms. MacDonald it was unanimously **VOTED**: to approve the minutes of the January meeting.

Mr. Duffy asked Mr. Lepore to begin his report. Mr. Lepore reported that net income for the month of January was lower than budget due mostly to events that were budgeted but did not occur in the month but will take place later in the year. Mr. Lepore noted that the Providence Bruins have done a wonderful job in promoting their games. He stated that 10,000 tickets were sold for last Friday's game. Mr. Lepore reported that the Providence College vs Notre Dame game was a sell out and the food and beverage numbers should be very good. Mr. Lepore reported that the Summer is looking good. He said that he is negotiating with Cirque Du Soleil and American Idol for dates this year. Mr. Duffy asked if the budget should be reforecast. Mr. Lepore said that he really did not want to reforecast again. He said that we have turned the corner on food and attendance has been better for the P Bruins and PC. Mr. Duffy recognized Hank Abate and asked that he address the Committee. Mr. Abate reported that major tours are sitting on the sidelines waiting to see how things are going with the economy. He said that by major tours he is referring to Britney Spears, Elton John, etc. Mr. Abate said that in today's economy people are putting off major trips and events with big ticket prices and that could have a positive impact on family shows. Mr. Abate reported that we are in a very competitive market for small events and compete with Twin River and Gillette. Mr. Abate said that he anticipates the second half of 2009 will improve. Mr. Abate,

referring to Spirit of America, said that the event is patriotic and uplifting and will bring large crowds to the complex. Mr. Duffy asked if the Dunk is holding dates for the NIT. Mr. Lepore responded that he is. Mr. MacDonald said that he wanted Mr. Abate to know that Mr. Lepore is a great leader and that it is important for SMG to have people like Larry and the entire Dunkin' Donuts Center staff.

Mr. McCarvill reported that Ms. Sullivan has been very aggressive with Track Seating making sure that the issues with the seating are resolved to our satisfaction before releasing retainage. Mr. McCarvill said that SMG is backing us up on the issues. Mr. McCarvill noted that there are some cracks in the concrete for which our owner's rep feels that we should receive credit. Mr. McCarvill stated that there is a major electrical issue of setting off the breakers that will be addressed by City Lights. He also noted that the lights on the handicapped ramp stick out and people have been standing on them and breaking them. Mr. McCarvill reported that 3 finalists have been chosen for the Public Art portion of the project and a decision will be made in March. Mr. McCarvill reported that the design for the War Memorial will be going to the Downcity Design Review Committee in March.

Mr. Hirsh said that he understood that the new PC Contract has not been signed yet. He asked if some of the advertising on the scoreboard could be made available during the PC games. Mr. Lepore stated that it is not unusual for the team to control the

scoreboard during a game.

Mr. Duffy asked if there was any other business. Hearing none he sought a motion to adjourn. Upon a motion duly made by Mr. Hirsh and seconded by Mr. MacDonald it was unanimously

VOTED: to adjourn at 2:43 p.m.